



The Power of Collaboration

National Transaction Advisory Services
Consulting Experience at Regional Pricing.



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Gray, Gray & Gray's 2024 Year End Planning Seminar is In-Person on December 5th. [Click to learn more & register.](#)

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Gray, Gray & Gray News - Transaction Advisory Services

Registration Now Open! Gray, Gray & Gray's 2024 Year End Planning Seminar



Join us on Thursday, December 5th for our seminar, Striving for Greater Success in 2025: Adapting and Innovating for the Year Ahead! This year's seminar will fire you up for 2025 with information and inspiration designed to give you a head start on developing the strategies and tactics to grow and prosper in the New Year. With the help of our expert presenters and panelists, you can build your knowledge on what's ahead for the economy, the post-election tax landscape and how to prepare for potential implications, and what other business leaders are doing to create a more resilient company. [Click **HERE** to learn more and register.](#)

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Announcing Our Next In-Person DealMakers Event on November 4th!



What are some of the latest merger and acquisition trends right now? Join the DealMakers this November as we engage in a roundtable discussion about marketplace dynamics, transactional trends and the lending environment, as well as pre-sale planning and tax planning. Plus, participants will have the opportunity to network with other transaction-driven individuals. Interested in attending? [Contact us **here**.](#)

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Mergers & Acquisitions

Combinations for Growth



Mergers and acquisitions offer opportunities for growth that can provide many benefits to your existing business. But they also present many chances for taking a wrong turn. This article provides a brief rundown on the challenges of combining with another company.

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Intellectual Property in M&A: Patenting a System for Success



In the global, new media economy, intellectual property due diligence has taken on increased importance in M&A negotiations. And one of the most important categories of intellectual property due diligence is patents. Even companies without significant patent portfolios are bringing in due diligence teams to identify patentable assets and add value. Here is a closer look at the role of patents in intellectual property due diligence.

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