



Gray, Gray & Gray's 2024 Year End Planning Seminar is In-Person on December 5th. [Click to learn more & register.](#)

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Gray, Gray & Gray, LLP's News

Don't Miss Out! Register Now for Gray, Gray & Gray's Year End Planning Seminar on Thursday, December 5th



Our seminar will fire you up for the new year with information and inspiration designed to give you a head start on developing the strategies and tactics to grow and prosper, including our client panel on strategic planning! Learn how a few business owners, including [Jim Finn](#) of Universal Window and Door, [Jonathan Kasen](#) of Shaker Valley Capital Partners, Hilliard's Chocolates and Harbor Sweets, and [Bob Winneg](#) of Winwood Capital Partners, put a well-considered, intentional plan in place - and see the results they have achieved. You won't want to miss this and other sessions at our upcoming seminar! [Click **HERE** to learn more and register.](#)

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Announcing Our Newest Team Members!



We are pleased to welcome new team members to our g3 family. We look forward to bringing your unique skills and experience to our firm, helping to deliver the power of more! [Click **HERE** to learn more about the newest additions to our team.](#)

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Family Business

Keeping the Business in the Family



Is your business safe from an uncertain future? When you're ready to retire, you should have a clear plan for who will assume ownership of the company and how you'll protect the wealth you've built as owner. This article discusses some important issues associated with a family business succession plan. A sidebar describes some free resources or low-cost resources to consider.

[Full Article](#)

Human Resources

Compliance With Immigration Law Still Matters



In an era when the power balance has shifted somewhat from employers to employees, businesses must be particularly thoughtful and meticulous about their hiring processes. One long-standing issue that's still important is immigration. This article clarifies some of the misconceptions about interviewing non-U.S. citizens and offers suggestions for avoiding compliance problems.

[Full Article](#)

Benefits Administration

6 Common COBRA Mistakes Made by Employers



Regardless of their level of experience, HR professionals would all likely agree that COBRA is a complex, labor-intensive area of benefits administration. That's why it's important for employers to regularly review what's required. To help you stay on top of these tasks and avoid some of the pitfalls, here's a list of six common mistakes associated with COBRA benefits.

[Full Article](#)

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