



THE POWER OF MORE

NEWS & UPDATES

Welcome to Gray Gray & Gray's Sage Intacct newsletter where we provide helpful insights and information on the many great benefits of the Sage Intacct solution, and ways you can realize their usefulness.

Strive for Greater Success in 2025 at Our Year End Planning Seminar on December 5th



What opportunities – and challenges – will 2025 bring? Has inflation finally been tamed? What can we expect in the post-election tax environment (based on what we know so far)? What are other business leaders doing to create a more resilient company? Get answers to all of these questions and more by attending our in-person Year End Planning Seminar on Thursday, December 5th! Advance registration required. Attendance is free, but seating is limited.

[LEARN MORE AND REGISTER HERE](#)

A Season to Be GRAYteful! Gray, Gray & Gray Offices Closed Thanksgiving Week



With Thanksgiving right around the corner, we are yet again reminded of the immense appreciation and gratitude we hold for the trust and partnership of our clients, and our talented and dedicated team members.

In recognition of our team's efforts in delivering more throughout 2024, we are elated to announce that we will be continuing our annual holiday office closure tradition. **As such, Gray, Gray & Gray's offices will be closed for the entire week of Thanksgiving, from Monday, November 25th through Friday, November 29th.** This well-deserved break allows our team to relax and recharge with their loved ones and take time to enjoy their hobbies and interests outside of work.

SEE WHAT WE ARE THANKFUL FOR HERE

Our Team Continues to Grow...Meet Our Newest Team Members!



Kellyanne Bonds
Sage Intacct & Advisory
Senior Consultant



Ryan Fleury
Audit
Staff Accountant



Joseph Fusaro
Tax
Staff Accountant



Tymara James
CAAS
Manager



Andrew Koziol
Tax
Staff Accountant

We are pleased to welcome new team members to our g3 family. We look forward to bringing your unique skills and experience to our firm, helping to deliver the power of more!

Sage Intacct Demo with Q&A



Coffee Break Demo

Learn how Sage Intacct helps you drive business performance from multi-entity consolidation in minutes to powerful, yet easy-to-use cloud budgeting and planning software.

REGISTER NOW

Sage Intacct Construction Demo Plus Live Q&A



Coffee Break Demo

Learn how Sage Intacct Construction, the only native-cloud construction financial management solution, helps manage multiple entities with ease, gain real-time insights into business drivers, and distribute environments/scalability.

Learn more about the expansion of Sage construction cloud suite with the launch of Sage Construction Management. Read the full [press release here](#).

REGISTER HERE

Additional Upcoming Sage Webinars

Chief Cloud Officer: Helping SMB Finance Leaders Evolve

November 17 at 2:00 PM EST

[REGISTER HERE](#)

Leveraging Outcome Metrics for Mission Success

November 19 at 2:00 PM EST

[REGISTER HERE](#)

The Next Generation of SaaS Forecasting

December 3 at 2:00 PM EST

[REGISTER HERE](#)

Growing Your Funding with Automated Grant Management

December 4 at 2:00 PM EST

[REGISTER HERE](#)

Why AI Should be Built on Trust

December 10 at 2:00 PM EST

[REGISTER HERE](#)

Chief Cloud Officer: Helping SMB Finance Leaders Evolve

December 17 at 2:00 PM EST

[REGISTER HERE](#)

Team Member Spotlight: Bill Constantopoulos

Bill Constantopoulos is on a mission. He truly believes that Sage Intacct is “the best reporting system for mid-market companies available today.” And he is determined to win over doubters and disbelievers.

Bill’s confidence in Sage Intacct is based in real-life experience - he has completed more than 100 implementations in the past seven years, for organizations in a wide array of industries and range of sizes. All had a common need for an accounting and financial reporting software platform that was powerful enough to compile and deliver the diverse scope of information necessary to support and drive the decisions that lead to growth and profitability.



bconstantopoulos@gggllp.com

“I think the ‘sweet spot’ for Sage Intacct is an organization with revenues in the \$10 million to \$250 million window,” says Bill. “That’s the range where real-time access to accurate and detailed information and data analysis is critical. No other system delivers that like Sage Intacct.” Bill’s implementations have run the gamut from non-profit organizations, healthcare companies, private equity firms, energy businesses, to collegiate athletic conferences. “Anyone who will benefit from having the right information at the right time should learn more about Sage Intacct.”

Bill also cites Sage Intacct’s open API architecture as a huge advantage over legacy systems and even other accounting software platforms. “Because the architecture is designed from the ground up to be cloud based, Sage Intacct can be fully integrated with virtually any other business operations software system to build a holistic back office technology stack.”

An early start in technology was perhaps a harbinger of Bill’s future. He helped set up the computer system for his father’s construction business before heading off to the University of Massachusetts-Boston to earn an accounting degree. His first full-time job after graduation was with the Federal Reserve Bank of Boston where Bill worked with multiple proprietary accounting and financial reporting systems and learned valuable lessons in “how the monetary system in this country runs.”

Bill then joined RSM’s Sage Intacct team, working on client assessments, system design and implementation on a variety of businesses. He brought his deep appreciation for – and experience with – Sage Intacct to Gray, Gray & Gray in 2020 and immediately made a big impact for our clients, leading successful implementations that overcame the difficult challenges posed by the global pandemic.

When he is not equipping clients with the powerful tools of Sage Intacct, Bill will most likely be found deep in the woods or on a mountain trail on an immersive hike over the most challenging terrain. He is also a diehard NFL football fan, and is at home in the weight room or basketball court at the local Y.

Interested in learning more about the Sage Intacct Solution from Gray, Gray & Gray?

[Schedule a Consultation](#)

Do you know anyone that could use Gray, Gray & Gray's assistance?

Do you have a colleague that would like to receive our news?

Submit a Referral

Subscribe Here

Follow Us on LinkedIn:



Gray, Gray & Gray, LLP | The Power of More
150 Royall Street, Suite 102 | Canton, MA 02021

Web: www.gggllp.com | Phone: 781.407.0300 | Email: thepowerofmore@gggllp.com

This is a marketing email from Gray, Gray & Gray, LLP

If you no longer wish to receive these emails, click on the following link: [Unsubscribe](#).

To view this message in a browser, [click here](#).

The information contained in this communication (including any attachments and/or re-directs to other online sources) is not intended or written to be used, and cannot be used, for the purpose of avoiding penalties under the Internal Revenue Code.

Copyright © 2024. All Rights Reserved.