



Gray, Gray & Gray's 2024 Year End Planning Seminar is In-Person on December 5<sup>th</sup>. [Click to learn more & register.](#)

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## Gray, Gray & Gray, LLP's News

### Last Chance to Register for Tomorrow's Year End Planning Seminar



Our in-person seminar is tomorrow (December 5) at Gray, Gray & Gray's Canton office and there is still time to register to attend! Take advantage of this important opportunity to build your knowledge on what's ahead for the economy, the post-election tax landscape and how to prepare for potential implications, and what other business leaders are doing to create a more resilient company. [Click \*\*HERE\*\* to register now.](#)

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### Massachusetts Raises Financial Reporting Thresholds for Nonprofits



The Commonwealth of Massachusetts has recently implemented significant changes to its financial reporting requirements for nonprofit organizations, marking an important shift that affects hundreds of organizations across the state. These changes reflect a more nuanced approach to financial oversight that better aligns with today's economic realities. [Click \*\*HERE\*\* to learn more.](#)

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## Family Business

### Sell the Family Business the Tax-Smart Way



**Hanging out the "For Sale" sign.** It's a big decision for any family business. The owner or co-owners obviously want to maximize the after-tax sales proceeds, but buyers will have objectives all their own. This article provides an in-depth discussion of the important steps to selling a family business with minimal tax impact.

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## Benefits Administration

## 6 Common COBRA Mistakes Made by Employers



**Regardless** of their level of experience, HR professionals would all likely agree that COBRA is a complex, labor-intensive area of benefits administration. That's why it's important for employers to regularly review what's required. To help you stay on top of these tasks and avoid some of the pitfalls, here's a list of six common mistakes associated with COBRA benefits.

[Full Article](#)

## Operations

### I'll Trade Ya! Bartering May be Beneficial Under the Right Circumstances



Bartering doesn't only happen in crowded bazaars and on used-car lots. One business can barter for just about anything with another company, creating a cash-free transaction that benefits both parties. It's important, however, to know what you're getting into. This article explains the two typical approaches to bartering: 1) doing it yourself, and 2) going through an exchange provider. It also addresses the tax consequences — yes, Uncle Sam still wants his share!

[Full Article](#)

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150 Royall Street Canton, MA 02021