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National Transaction Advisory Services
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Gray, Gray & Gray News - Transaction Advisory Services

Recording Available! Gray, Gray & Gray's 2024 Year End Planning Seminar

We appreciate everyone who attended our Annual Year End Planning Seminar, taking away valuable insights to help them strive for success in 2025. Special thanks to all of our presenters, moderator and panelists - including our keynote speaker, [Eric Mason](#) of the City of Quincy, [Brad Carlson](#), [Derek Rawls](#), [Bryan Pearce](#), and our client panelists, [Jim Finn](#) of Universal Window and Door, [Jonathan Kasen](#) of Shaker Valley Capital Partners, Hilliard's Chocolates and Harbor Sweets, and [Bob Winneg](#) of Winwood Capital Partners - for sharing their knowledge.

Gray, Gray & Gray's
Year End Planning Seminar
STRIVING FOR GREATER
SUCCESS IN 2025

RECORDING
AVAILABLE!

In case you missed our recent seminar or would like a refresher on the information shared, you can now access the recording and copy of the presentation online. Check out the recording and get fired up for 2025 with information and inspiration designed to give you a head start on developing the strategies and tactics to grow and prosper in the New Year. [Click **HERE** to access now.](#)

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Mergers & Acquisitions

Communication Is Critical During Mergers and Acquisitions



There are many reasons for wanting to merge with or acquire another company. But no matter what the reason, once your company makes an announcement or otherwise lets information leak out, be prepared for months of insecurity and jittery nerves among key groups affected by the transaction. Here's a look at the stakeholders who need to be informed and what they want to know.

[Full Article](#)

Mergers & Acquisitions

Expanding a Corporate Business With a Tax-Free Merger



When companies join forces, there are obviously a number of ways to structure the transaction. The most tax-efficient way depends on the parties involved. This article provides a rundown of the key factors to keep in mind when evaluating a corporate acquisition by *merger*, as opposed to acquiring a business through a taxable stock or asset purchase.

[Full Article](#)

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