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Gray, Gray & Gray, LLP's News

New Webinar Series! The Power of Connection: Technology Integrations Strategies for Business

Gray, Gray & Gray is excited to announce our new [Technology Integrations Consulting](#) services bi-monthly webinar series: "The Power of Connection". In these 30-minute sessions, we'll tackle all the burning questions about how to best deploy and utilize the incredible array of tools available to streamline operations and build a more efficient business.



Join us for our first webinar of the series, **Demystifying Integrations and Automations**, on February 18 at 1:00pm, where we'll take a "big picture" approach to introduce you to software integrations as well as API basics which are the building blocks of integration. **Click [HERE](#) to register.**

Learn more and register for other webinars in the series [HERE](#).

[Full Article](#)

Gray, Gray, & Gray Promotes 7 Team Members

Gray, Gray & Gray is pleased to announce the promotion of seven team members to new positions.



"We are very pleased to announce the well-deserved promotions of these seven exceptional individuals," said Gray, Gray & Gray's Leading Partner, James DeLeo, MBA, CPA/MST. *"Their dedication, expertise, and commitment to our clients have been instrumental in our firm's continued success. We look forward to their continued contributions as they take on these expanded roles."*

Click [HERE](#) to read the full press release.

[Full Article](#)

Family Business

The Finer Points of Buy-Sell Agreements

Life comes at you fast. That's why co-owners of a family business must protect their business interests and anticipate the possibility of an



ownership change, gradual or sudden. The optimal way to achieve such protection is to create a buy-sell agreement. This article clearly explains some of the inevitable complexities of such an agreement, including the estate planning benefits.

[Full Article](#)

Benefits Administration

To Retain Top Talent, Adopt Total Compensation Statements



Do your workers understand just how much your company pays to employ them? Likely not. Many employees only think in terms of the net cash compensation they get in the form of a paycheck. But most often they don't realize that their wages are only part of the equation. This article offers information that may open their eyes, showing the real picture.

[Full Article](#)

Q&As for Employers Offering Benefits

Requirements for Retiring Employees and Those on FMLA Leave



The questions we answer in this article are:

1. Who pays for health coverage during FMLA leave?
2. Do we have to offer COBRA to retiring employees if they remain eligible for 18 months of coverage after retirement?

[Full Article](#)

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