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Gray, Gray & Gray News - Transaction Advisory Services

One Week Left to Register! Join M&A Leaders at the Smart Business Dealmakers Boston Conference



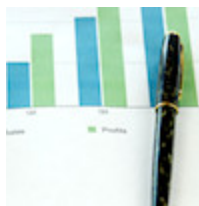
What are CEOs saying about today's climate for dealmaking? Join Gray, Gray & Gray at next week's conference on March 20 at The Westin Copley Place to hear firsthand insights from Boston's top business leaders. Dealmakers gathers hundreds of local CEOs, investors, lenders and service providers so you can stay on top of M&A trends. Don't miss these high-level conversations on the front lines of buying, selling and scaling. Plus our Leading Partner, Jim DeLeo, will be moderating the session, Inside the Deal: A 360° View of Growth & Partnership. **Register [HERE](#) with promo code GRAY250 for \$250 off tickets.**

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Mergers & Acquisitions

Due Diligence: Here Are Some Considerations for Sellers



Just as buyers must conduct due diligence investigations, sellers must examine the parties interested in purchasing their businesses. These investigations must be more intensive if the transaction involves payments other than upfront cash. In this article, we provide a checklist of steps to consider in a tax-free reorganization

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Mergers & Acquisitions

Can Merger Termination Fees be Currently Deducted?



When a proposed merger is called off, a termination or break-up fee is sometimes involved. It is paid by the party canceling the deal to compensate the other party for out-of-pocket expenses and lost opportunity costs. How is the payment handled for tax purposes? The IRS provided some guidance in one ruling.

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